

## **Cover Letter Format**

Date and Contact Information	Your Name Street Address City, State, Zip Code Email Address Phone Number Date Hiring Manager Name Company Name Street Address City, State, Zip Code
Salutation	Dear Hiring Manager Name,
Opening Paragraph	<ul> <li>Indicate the reason you are writing and how you heard about the position.</li> <li>Include attention grabbing, yet professional, information.</li> <li>Example, "I am an experienced faculty member and industry expert with over 10 years of teaching undergraduate and graduate level biology courses in the classroom and online. After finding your position posting on <u>HigherEdJobs</u>, I knew I was the perfect fit for Smith University, which I hope you will agree."</li> <li>Why are you interested? Be genuine. Show your excitement. Compliment them.</li> </ul>
Middle Paragraph(s)	<ul> <li>Sales Pitch</li> <li>Mention both you and the employer.</li> <li>Explain your qualifications and highlight with specific examples how your skills, experience or research match what the employer is seeking.</li> <li>"I am an effective fundraiser " does not convey anything to the reader.</li> <li>Instead, "Over the past year, I have increased donations by more than 150% bringing in over \$3 million." Employers love proof that supports what you are saying.</li> <li>You only need to address three skills and how these experiences will be helpful to them.</li> <li>This can be a six-sentence paragraph – a sentence about your qualification and one about how it relates to them. Do this three times.</li> <li>Think about why these experiences make you a good fit for the position and then make a connection to the need and what you have.</li> <li>Incorporate keywords directly from the job description.</li> <li>If needed, explain any gaps in your employment.</li> </ul>
Closing Paragraph	<ul> <li>Conclusion <ul> <li>Closing paragraph to thank the reader for their consideration and to request an opportunity to meet and discuss the position further.</li> <li>Provide your contact information (phone number/email) so the employer knows the best way to reach you (if not already provided).</li> <li>Another option is to be more proactive and state a follow-up action on your part.</li> <li>Example, "I will contact you within the next several days to set up a time to talk." Make sure you do what you said you were going to do!</li> <li>Reaffirm your interest, passions, and qualifications, but don't make it sound redundant.</li> </ul> </li> </ul>
Close and Signature	Sincerely, Your Name